



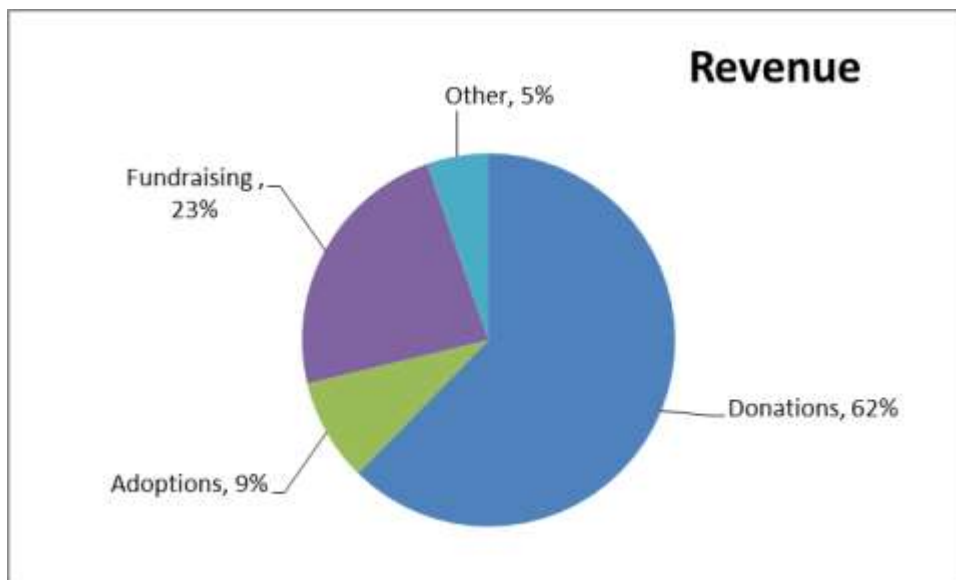
## CATALES, Inc. - Financial Report

### Income and Expenditure 2013:

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In fiscal year 2013 generous individuals and organizations provided the resources for CATALES to protect and improve feline lives. CATALES received over \$130 thousand in support between January 1, 2013 and December 31, 2013. Of this \$130 thousand; individuals donated 62% of our revenue. Cat adoption numbers decreased from 140<sup>1</sup> in 2012 to 103<sup>2</sup> in 2013. With a decrease of overall revenue of 18%, from 2012, adoption income stayed consistent at 9% of total. Fundraising accounted for 23% of 2013 revenue, which increased 22% from the prior year. Other income accounted for 5.0% of our revenue which included Animal Control donations, scrap metal, can/bottle recycle, candy & merchandise sales, etc.

<b>Revenue</b>	<b>2013</b>	<b>2012</b>
Donations	\$ 71,311	\$ 89,740
Bequests	\$ 0	\$ 0
Adoptions	\$ 10,179	\$ 11,635
Fundraising	\$ 26,782	\$ 21,667
Other	\$ 6,118	\$ 7,787
<b>Total</b>	<b>\$114,390</b>	<b>\$ 130,829</b>



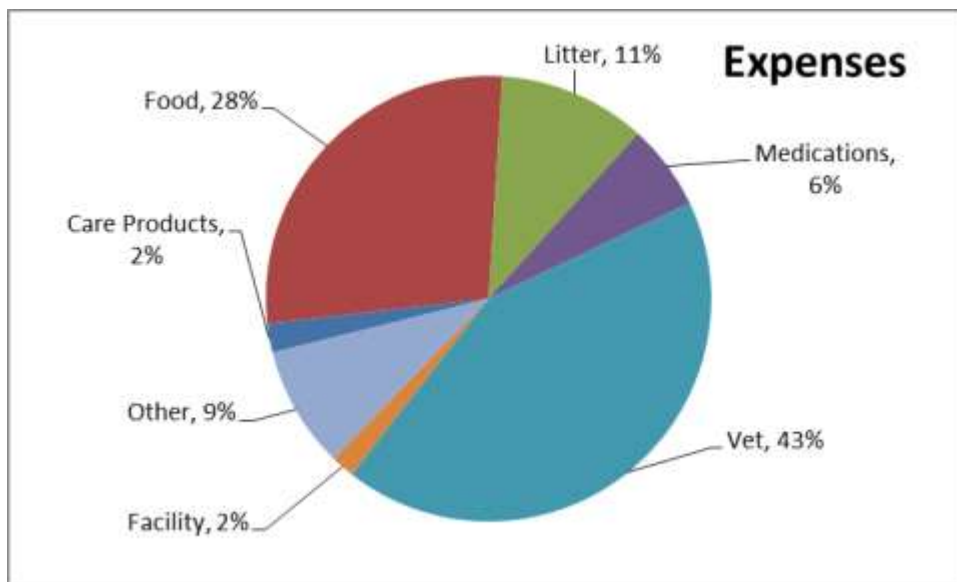
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<sup>1</sup> Number includes Animal Control Adoptions completed with the assistance of CATALES.

<sup>2</sup> Number includes Animal Control Adoptions completed with the assistance of CATALES.

CATALES spent over \$116 thousand in expenses between January 1, 2013 and December 31, 2013. Of this \$116 thousand; the largest percentages were vet 43%, food 28%, litter 11% and medications 6%. Total intake of cats for 2013 was 106, majority was kittens that needed to be vaccinated, neutered and fostered until adoption. CATALES was fortunate to be the recipients of XXX spay/neuter vouchers from generous organizations and grants to assist with the vet expense reduction from 2012. Total cats at yearend equated to 198. CATALES incurred larger costs in food resulting in a 48%<sup>3</sup> jump from 2012. In previous years, large donations of food received from Purina which help to reduce food expenses. Costs as a whole were decreased by 11%<sup>4</sup>, due to reduction in revenue, causing some routine vet care and dental visits to be postponed until 2014. Other expenses accounted for 9% of our costs which included clerical operations, utilities, maintenance, and feral supplies, etc.

Expenses	2013	2012
Care Products	\$ 2,448	\$ 2,314
Food	\$ 32,366	\$ 21,852
Litter	\$ 12,492	\$ 12,267
Medications	\$ 7,253	\$ 10,753
Vet	\$ 49,641	\$ 62,657
Facility	\$ 1,987	\$ 5,380
Other	\$ 10,337	\$ 6,950
<b>Total</b>	<b>\$116,524</b>	<b>\$122,173</b>



<sup>3</sup> Increase of Food - 2013 vs. 2012

<sup>4</sup> Reduction in Medications and Vet Care – 2013 vs. 2012