



## CATALES, Inc. - Financial Report

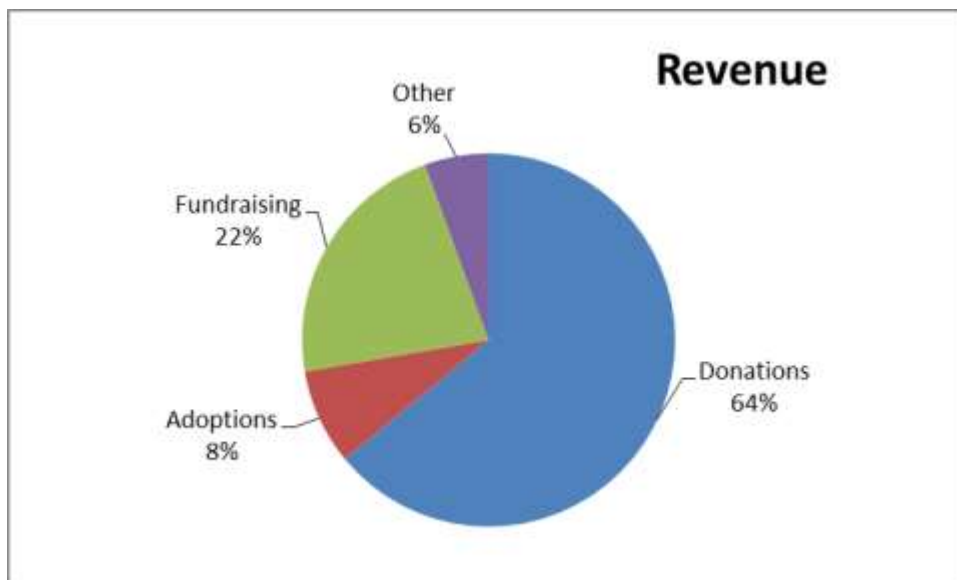
### Income and Expenditure 2012:

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In fiscal year 2012 generous individuals and organizations provided the resources for CATALES to protect and improve feline lives. CATALES received over \$140 thousand in support between January 1, 2012 and December 31, 2012. Of this \$140 thousand; individuals donated 69% of our revenue. Cat adoption numbers decreased from 174<sup>1</sup> in 2011 to 140<sup>2</sup> in 2012. As a result of this change, adoption revenue was 9% of revenue - a decrease of 20% since 2011.

Fundraising accounted for 22% of 2012 revenue. Other income accounted for 6.0% of our revenue which included Animal Control donations, scrap metal, can/bottle recycle, candy & merchandise sales, etc.

<b>Revenue</b>	<b>2012</b>	<b>2011</b>
Donations	\$ 89,740	\$ 69,908
Bequests	\$ 0	\$ 15,016
Adoptions	\$ 11,635	\$ 14,720
Fundraising	\$ 31,086	\$ 22,879
Other	\$ 7,787	\$ 3,289
<b>Total</b>	<b>\$140,248</b>	<b>\$ 125,812</b>



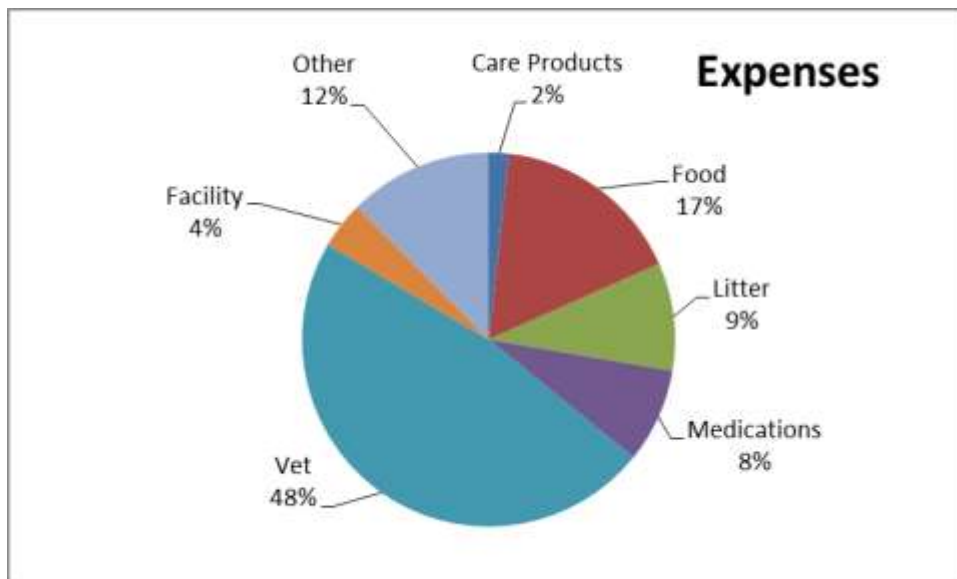
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<sup>1</sup> Number includes Animal Control Adoptions completed with the assistance of CATALES.

<sup>2</sup> Number includes Animal Control Adoptions completed with the assistance of CATALES.

CATALES spent over \$131 thousand in expenses between January 1, 2012 and December 31, 2012. Of this \$131 thousand; the largest percentages were vet 48%, food 17%, litter 9% and medications 8%. Total intake of cats for 2012 was 118, majority was kittens that needed to be vaccinated, neutered and fostered until adoption. Total cats at yearend equated to 174. CATALES incurred larger costs in care resulting in a 17%<sup>3</sup> jump from 2011. Factors contributing to these costs were chronic disease cases and medical issues within the elderly long-term residents, from being a no-kill operation. Costs as a whole were increased by 12%<sup>4</sup> due to an increase in food and litter prices, along with the number of vet visits and medications purchased. Other expenses accounted for 12% of our costs which included clerical operations, fundraiser exp, utilities, maintenance, and feral supplies, etc.

<b>Expenses</b>	<b>2012</b>	<b>2011</b>
Care Products	\$ 2,314	\$ 1,903
Food	\$ 21,852	\$ 18,845
Litter	\$ 12,267	\$ 9,410
Medications	\$ 10,753	\$ 7,151
Vet	\$ 62,657	\$ 53,644
Facility	\$ 5,380	\$ 3,441
Other	\$ 16,369	\$ 22,893
<b>Total</b>	<b>\$131,592</b>	<b>\$117,287</b>



<sup>3</sup> Increase of Medications and Vet - 2012 vs. 2011

<sup>4</sup> Increase of all care costs: Medications, Vet, Care Products, Food, and Litter – 2012 vs. 2011